

Request For Proposal

from

Rural Health Care Consortium of Alabama

regarding the

Rural Health Care Pilot Program

for

Internet Connectivity

**BID PROCESS ID:
RHCPILOT-00**

Rural Health Care Pilot Program Request For Proposal for Internet Services

By: Rural Health Care Consortium of Alabama

This document serves as the Request for Proposal for Internet Services for the Rural Healthcare Consortium of Alabama's member entities as described below:

1. Randolph Medical Center

Address: 59928 Hiway 22
Roanoke, AL 36274
Contact: Carson Holbrook
(334) 863-4111 ext 1579

The hospital is requesting Internet access with a block of 14 public static IP addresses with a speed at no less than 5MB/sec and not to exceed 10MB/sec. The service may also include a managed router provided by the ISP. The facilities main use of the service will be teleradiology storage and forwarding of large size DICOM documents.

2. Washington County Hospital and Nursing Home

Address : 14600 St. Stephens Avenue
Chatom, AL 36518
Contact: Brady Wright
(251) 847-2223

The hospital is requesting Internet access with a block of 14 public static IP addresses with a speed at no less than 1 T-1. The service may also include a managed router provided by the ISP. The facilities main use of the service will be teleradiology storage and forwarding of large size DICOM documents. In order to determine the percentage of eligibility for this member, the fairest way to quickly calculate bandwidth usage between the hospital and the nursing home was be attached workstations. This calculation, although not perfect, does not favor the hospital as it does not include the PACS system which inherent its function consumes a lot of bandwidth. In lieu of expensive monitoring software, the following calculation is used to determine the percentage bandwidth consumed by the hospital:
 $(68 \text{ total workstations} - 10 \text{ nursing home workstations}) / 68 \text{ total workstations} = 85.3 \text{ percent.}$

3. Clay County Hospital

Address: 83835 Highway 9
Ashland, AL 36251
Contact: Ms. Linda Jordan

(256) 354-1178

The hospital is requesting Internet access with a block of 14 public static IP addresses with a speed at no less than a T-1. The service may also include a managed router provided by the ISP. The facilities main use of the service will be teleradiology storage and forwarding of large size DICOM documents.

4. Southern Family Health Clinic

Address: 469 Price Street, Suite D
Roanoke, AL 36274

Contact: Carson Holbrook
(334) 863-4111 ext 1579

The clinic is the wholly owned subsidiary of Randolph Medical Center and wishes to be directly connected to the network of RMC. This would permit a more robust use of the existing features of the hospital EMR system. The connection is to consist of a armored direct buried multi-mode 6 strand fiber optic cable. The cable is to be terminated in the administrator's office at the clinic and in the main computer closet at the Hospital.

BID DEADLINE: 40 Days from Posting on the RHC Website

RESPONDING BIDDER INFORMATION:

Company Name: _____

Address: _____

City, State, Zip: _____

Contact Person: _____

Contact Telephone: _____

Contact Email: _____

Please take time to fill out the following questions and complete the pricing matrix per location. Questions or comments may be directed to: Carson Holbrook, c/o Randolph Medical Center, 59928 Highway 22, Roanoke, AL 36274. Telephone (334) 863-4111 x1579 or Cell (706 957-6441). E-mail: carson@valianttechnologies.com.

1. Please indicate the number of years your business has been in business:

2. Please indicate the number of miles of fiber you maintain in the region:

3. Please indicate the experienced up-time of your network over the last five years for this region. Please express in a percentage. _____
4. Please indicate the experienced average time-to-repair for your network over the last five years for this region. _____
5. Will you provide a direct technical and repair reporting contact for the manager of this project:_____. If so, please indicate the availability of such contact (hours of operation) _____ as well as average response time _____.

6. Does your network design provide redundant paths for connectivity to the individual locations to expedite repairs, if necessary, during an outage?

	YES	NO
Randolph Medical Center 59928 Hiway 22 Roanoke, AL 36274	_____	_____
Washington County Hospital & Nursing Home 14600 St. Stephens Avenue Chatom, AL 36518	_____	_____
Clay County Hospital 83835 Highway 9 Ashland, AL 36251	_____	_____

7. In order to determine fit of purpose, what is your current bandwidth capacity to the requested location, your projected 5 and 10 year capacity?

	Current	5 yr	10 yr
Randolph Medical Center 59928 Hiway 22 Roanoke, AL 36274	_____	_____	_____
Washington County Hospital & Nursing Home 14600 St. Stephens Avenue Chatom, AL 36518	_____	_____	_____
Clay County Hospital 83835 Highway 9 Ashland, AL 36251	_____	_____	_____

Each of the above responses count 10% of the total evaluation of the response, please indicate the reason for incomplete responses.

8. Cost: (30%) Please indicate the costs per location for this project: If other charges apply, please specify:

	Installation	Re-occurring Monthly \$	Other	Total
Randolph Medical Center 59928 Hiway 22 Roanoke, AL 36274	_____			
Washington County Hospital & Nursing Home 14600 St. Stephens Avenue Chatom, AL 36518	_____			
Clay County Hospital 83835 Highway 9 Ashland, AL 36251	_____			
Southern Family Health Care 469 Price Street, Suite D Roanoke, AL 36274	_____			_____

If awarded the bid, can you meet an anticipated start date of implementation within 30 days of the award? _____(Yes), _____(No), if so; please specify timeline: _____.

From the date of the award, please estimate the completion timeframe of the scope of this project: _____ days.